

# AU & USA Essential Oil Price and Figures Chart

Single oils	Unit	# dp	Australian Market (price in AU\$)						USA Warehouse (price in US\$)						A	T	I	N	S	D	*
			Whlsl	Retail	PV	PV Rdm	PPD Whls	PPD Retail	Whlsl	Retail	PV	PV Rdm	PPD Whls	PPD Retail							
Arborvitae	5mL	83	\$34.00	\$45.33	24	24	0.41	0.55	\$26.50	\$35.33	22	22	0.32	0.43	A	T	I	N	S	D	*
Basil	15mL	250	\$31.50	\$42.01	22	22	0.13	0.17	\$28.75	\$38.33	24	28.75	0.12	0.15	A	T	I	N	S	D	*
Bergamot	15mL	250	\$41.00	\$54.66	29	29	0.16	0.22	\$36.00	\$48.00	30	36	0.14	0.19	A	T	I	N	S	D	*
Black Pepper	5mL	83	\$26.50	\$35.33	24	24	0.32	0.43	\$25.00	\$33.33	22	22	0.30	0.40	A	T	I	N	S	D	*
Black Spruce	5mL	83							\$21.50	\$28.67	18		0.26	0.35	A	T	I	N	S	D	*
Blue Tansy	5mL	83	\$140.00	\$186.00	106	107	1.69	2.24	\$102.00	\$136.00	80	102	1.23	1.64	A	T	I	N	S	D	*
Cardamom	5mL	83	\$40.50	\$54.00	28.5	28.5	0.49	0.65	\$31.50	\$42.00	26	26	0.38	0.51	A	T	I	N	S	D	*
Cassia	15mL	250	\$29.00	\$38.67	20.5	20.5	0.12	0.15	\$20.50	\$30.00	17.1	17.1	0.08	0.12	A	T	I	N	S	D	*
Cedarwood	15mL	250	\$22.50	\$30.00	14.5	14.5	0.09	0.12	\$15.50	\$20.45	13	13	0.06	0.08	A	T	I	N	S	D	*
Celery Seed	15mL	250							\$43.25	\$57.67	36		0.17	0.23	A	T	I	N	S	D	*
Cilantro	15mL	250	\$31.25	\$41.67	28.5	28.5	0.13	0.17	\$29.50	\$39.33	26	26	0.12	0.16	A	T	I	N	S	D	*
Cinnamon Bark	5mL	83	\$31.00	\$41.33	28	28	0.37	0.50	\$28.75	\$38.33	24	28.75	0.35	0.46	A	T	I	N	S	D	*
Citronella	15mL	250							\$21.50	\$28.67	18	21.5	0.09	0.11	A	T	I	N	S	D	*
Clary Sage	15mL	250	\$59.00	\$78.00	41	45	0.24	0.31	\$42.50	\$56.67	36.5	36.5	0.17	0.23	A	T	I	N	S	D	*
Clove	15mL	250	\$18.25	\$24.33	16.5	16.5	0.07	0.10	\$19.25	\$25.67	16	19.25	0.08	0.10	A	T	I	N	S	D	*
Copaiba	15mL	250	\$52.00	\$69.00	39.5	39.5	0.21	0.28	\$42.00	\$56.00	35	42	0.17	0.22	A	T	I	N	S	D	*
Coriander	15mL	250	\$38.50	\$51.34	27	27	0.15	0.21	\$30.00	\$40.00	25	30	0.12	0.16	A	T	I	N	S	D	*
Cypress	15mL	250	\$20.00	\$26.67	18	18	0.08	0.11	\$18.50	\$24.67	15.5	15.5	0.07	0.10	A	T	I	N	S	D	*
Douglas Fir	5mL	83	\$39.00	\$52.00	25.5	25.5	0.47	0.63	\$27.00	\$36.00	22.5	27	0.33	0.43	A	T	I	N	S	D	*
Eucalyptus	15mL	250	\$18.00	\$24.00	16.5	16.5	0.07	0.10	\$20.50	\$27.33	17	20.5	0.08	0.11	A	T	I	N	S	D	*
Fennel (Sweet)	15mL	250	\$21.50	\$28.68	15	15	0.09	0.11	\$15.30	\$20.40	13.5	15	0.06	0.08	A	T	I	N	S	D	*
Frankincense	15mL	250	\$90.00	\$120.00	77.5	68	0.36	0.48	\$81.50	\$108.67	63	81.5	0.33	0.43	A	T	I	N	S	D	*
Frankincense Touch	10mL RollOn	170	\$68.00	\$90.67	44	44	0.40	0.53	\$55.00	\$73.33	45.5	55	0.32	0.43	A	T	I	N	S	D	*
Geranium	15mL	250	\$37.50	\$50.00	34	34	0.15	0.20	\$37.25	\$49.67	31	37.25	0.15	0.20	A	T	I	N	S	D	*
Ginger	15mL	250	\$67.00	\$89.33	43.5	43.5	0.27	0.36	\$49.25	\$65.67	41	49.25	0.20	0.26	A	T	I	N	S	D	*
Grapefruit	15mL	250	\$20.25	\$27.00	18.5	18.5	0.08	0.11	\$21.50	\$28.67	18	21.5	0.09	0.11	A	T	I	N	S	D	*
Green Mandarin	15mL	250	\$41.00	\$54.67	31	31	0.16	0.22	\$33.50	\$44.67	28	33.5	0.13	0.18	A	T	I	N	S	D	*
Helichrysum	5mL	83	\$125.00	\$166.00	95	95	1.51	2.00	\$84.00	\$112.00	60	84	1.01	1.35	A	T	I	N	S	D	*
Jasmine Touch	10mL RollOn	170	\$62.00	\$82.00	47	47	0.36	0.48	\$50.50	\$67.33	42	50.5	0.30	0.40	A	T	I	N	S	D	*
Juniper Berry	5mL	83	\$30.00	\$40.00	21.5	21.5	0.36	0.48	\$22.50	\$29.89	19	19	0.27	0.36	A	T	I	N	S	D	*
Lavender	15mL	250	\$28.00	\$37.33	25.5	25.5	0.11	0.15	\$27.50	\$36.67	23	27.5	0.11	0.15	A	T	I	N	S	D	*
Lavender Touch	10mL RollOn	170	\$20.25	\$27.00	13	13	0.12	0.16	\$18.00	\$24.00	15	18	0.11	0.14	A	T	I	N	S	D	*
Lemon	15mL	250	\$13.50	\$18.00	12.5	12.5	0.05	0.07	\$13.25	\$17.67	11	13.25	0.05	0.07	A	T	I	N	S	D	*
Lemon Eucalyptus	15mL	250	* see LTO/Special Promotions section						\$14.50	\$19.33	12		0.06	0.08	A	T	I	N	S	D	*
Lemongrass	15mL	250	\$13.00	\$17.33	12	12	0.05	0.07	\$12.00	\$16.00	10	10	0.05	0.06	A	T	I	N	S	D	*
Lime	15mL	250	\$17.00	\$22.67	15.5	15.5	0.07	0.09	\$15.50	\$20.67	13	13	0.06	0.08	A	T	I	N	S	D	*
Litsea	15mL	250	\$35.00	\$47.00	24	24	0.14	0.19							A	T	I	N	S	D	*
Magnolia Touch	10mL RollOn	170	\$41.00	\$54.67	31	31	0.24	0.32	\$33.50	\$44.67	28	33.5	0.20	0.26	A	T	I	N	S	D	*
Manuka	5mL	83	\$73.00	\$97.00	51	51	0.88	1.17							A	T	I	N	S	D	*
Manuka Touch	10mL RollOn	170	\$95.00	\$126.00	72	72	0.56	0.74							A	T	I	N	S	D	*
Marjoram	15mL	250	\$40.50	\$54.00	26.5	26.5	0.16	0.22	\$24.00	\$32.00	19	19	0.10	0.13	A	T	I	N	S	D	*
Melissa	5mL	83	\$233.00	\$310.00	168	233	2.81	3.73	\$138.00	\$184.00	100	138	1.66	2.22	A	T	I	N	S	D	*
Myrrh	15mL	250	\$92.50	\$123.32	60	60	0.37	0.49	\$70.75	\$94.33	50	70.75	0.28	0.38	A	T	I	N	S	D	*
Neroli Touch	10mL RollOn	170	\$69.00	\$92.00	52	52	0.41	0.54	\$56.50	\$75.33	47	56.5	0.33	0.44	A	T	I	N	S	D	*
Oregano	15mL	250	\$31.75	\$42.33	29	29	0.13	0.17	\$26.50	\$35.33	22	26.5	0.11	0.14	A	T	I	N	S	D	*
Oregano Touch	10mL RollOn	170	\$23.50	\$31.33	15	15	0.14	0.18	\$17.50	\$23.33	14.5	17.5	0.10	0.14	A	T	I	N	S	D	*
Patchouli	15mL	250	\$46.00	\$61.34	33	33	0.18	0.25	\$33.50	\$44.67	28	33.5	0.13	0.18	A	T	I	N	S	D	*
Peppermint	15mL	250	\$26.50	\$35.00	23	20	0.11	0.14	\$24.50	\$32.67	20.5	20.5	0.10	0.13	A	T	I	N	S	D	*
Peppermint Touch	10mL RollOn	170	\$20.25	\$27.01	13	13	0.12	0.16	\$17.50	\$23.33	14.5	17.5	0.10	0.14	A	T	I	N	S	D	*
Petitgrain	15mL	250	\$41.50	\$55.00	29	29	0.17	0.22	\$30.00	\$40.00	25	30	0.12	0.16	A	T	I	N	S	D	*
Pink Pepper	5mL	83	\$33.00	\$44.00	25	25	0.40	0.53	\$26.50	\$35.33	22	26.5	0.32	0.43	A	T	I	N	S	D	*
Roman Chamomile	5mL	83	\$70.00	\$93.00	49	no	0.84	1.12	\$54.00	\$72.00	45	45	0.65	0.87	A	T	I	N	S	D	*
Rose	5mL	83							\$330.00	\$440.00	200		3.98	5.30	A	T	I	N	S	D	*
Rose Touch	10mL RollOn	170	\$110.00	\$146.00	83	83	0.65	0.86	\$84.00	\$112.00	65	84	0.49	0.66	A	T	I	N	S	D	*
Rosemary	15mL	250	\$21.50	\$28.68	15	19.5	0.09	0.11	\$19.25	\$25.67	16	19.25	0.08	0.10	A	T	I	N	S	D	*
Sandalwood	5mL	83	\$110.00	\$146.66	78.5	78.5	1.33	1.77	\$84.00	\$112.00	60	84	1.01	1.35	A	T	I	N	S	D	*
Sandalwood (Hawaiian)	5mL	83	\$110.00	\$146.66	57	71.5	1.33	1.77	\$79.00	\$105.33	61.75	61.75	0.95	1.27	A	T	I	N	S	D	*
Siberian Fir	15mL	250	\$27.00	\$36.00	20.5	20.5	0.11	0.14	\$24.00	\$32.00	20	24	0.10	0.13	A	T	I	N	S	D	*
Spearmint	15mL	250	\$47.00	\$63.00	32.5	36	0.19	0.25	\$33.50	\$44.67	28	33.5	0.13	0.18	A	T	I	N	S	D	*
Spikenard	5mL	83	\$79.50	\$106.00	55.5	55.5	0.96	1.28	\$59.50	\$79.33	49.5	59.5	0.72	0.96	A	T	I	N	S	D	*
Tangerine	15mL	250	\$22.00	\$29.00	17	17	0.09	0.12	\$18.00	\$24.00	15	no	0.07	0.10	A	T	I	N	S	D	*
Tea Tree	15mL	250	\$24.50	\$32.67	22.5	22.5	0.10	0.13	\$25.25	\$33.67	21	25.25	0.10	0.13	A	T	I	N	S	D	*
Tea Tree Touch	10mL RollOn	170	\$18.50	\$24.67	12	12	0.11	0.15	\$15.00	\$20.00	12.5	15	0.09	0.12	A	T	I	N	S	D	*
Thyme	15mL	250	\$47.50	\$63.33	31	31	0.19	0.25	\$35.50	\$47.33	29.5	35.5	0.14	0.19	A	T	I	N	S	D	*
Turmeric	15mL	250	\$41.00	\$54.67	31	31	0.16	0.22	\$33.50	\$44.70	28	33.5	0.13	0.18	A	T	I	N	S	D	*
Valerian	15mL	250	\$56.00	\$74.00	43	42	0.22	0.30	\$49.25	\$65.67	41	49.25	0.20	0.26	A	T	I	N	S	D	*
Wild Orange	15mL	250	\$14.00	\$18.67	12.5	12.5	0.06	0.07	\$12.00	\$16.00	10	12	0.05	0.06	A	T	I	N	S	D	*
Wintergreen	15mL	250	\$36.00	\$48.00	23.5	23.5	0.14	0.19	\$26.50	\$35.33	22	26.5	0.11	0.14	A	T	I	N	S	D	*
Yarrow Pom	30mL	500	\$140.00	\$186.67	106	106	0.28	0.37	\$114.00	\$152.00	95	114	0.23	0.30	A	T	I	N	S	D	*
Ylang Ylang	15mL	250	\$57.00	\$76.00	39.5	43	0.23	0.30	\$44.50	\$59.33	37	44.5	0.18	0.24	A	T	I	N	S	D	*
<b>Yoga Collection</b>																					
Yoga Collection (3)			\$77.00	\$102.00	56	58			\$62.50	\$83.33	50	62.5			A	T	I	N	S	D	*
Ascend	5mL	83							\$22.75	\$30.33	19	no	0.27	0.37	A	T	I	N	S	D	*

# AU & USA Essential Oil Price and Figures Chart

Blends	Unit	# dp	Australian Market (price in AU\$)						USA Warehouse (price in US\$)						A	T	I	N	S	D	*	
			Whlsl	Retail	PV	PV Rdm	PPD Whls	PPD Retail	Whlsl	Retail	PV	PV Rdm	PPD Whls	PPD Retail								
Adaptiv	15mL	250							\$45.00	\$60.00	37.5		0.18	0.24	A	T		N				
Adaptiv Touch	10mL RollOn	170							\$24.00	\$32.00	20		0.14	0.19	A	T		N				
AromaTouch	15mL	250	\$31.75	\$42.33	29	29	0.13	0.17	\$33.50	\$44.67	28	33.5	0.13	0.18	A	T		N				*
Balance	15mL	250	\$27.00	\$36.00	24.5	24.5	0.11	0.14	\$25.25	\$33.67	21	25.25	0.10	0.13	A	T		N				
Citrus Bliss	15mL	250	\$20.50	\$27.33	18.5	18.5	0.08	0.11	\$21.50	\$28.67	18	21.5	0.09	0.11	A	T		N				*
ClaryCalm	10mL RollOn	170	\$30.75	\$41.00	28	28	0.18	0.24	\$32.50	\$43.33	27	32.5	0.19	0.25	A	T		N				
Clarify	15mL	250	\$58.00	\$77.33	36	44	0.23	0.31							A	T		N				
DDR Prime	15mL	250							\$33.50	\$44.67	28	33.5	0.13	0.18	A	T		N				
DigestZen	15mL	250	\$43.00	\$57.00	37.5	33	0.17	0.23	\$39.50	\$52.67	33	39.5	0.16	0.21	A	T		N				
DigestZen Touch	10mL RollOn	170	\$35.00	\$46.67	22.5	22.5	0.21	0.27	\$26.50	\$35.33	22	26.5	0.16	0.21	A	T		N				
Easy Air	15mL	250	\$27.00	\$36.00	24.5	24.5	0.11	0.14	\$26.50	\$35.33	22	26.5	0.11	0.14	A	T		N				*
Easy Air Touch	10mL RollOn	170	\$22.50	\$30.00	14.5	14.5	0.13	0.18	\$16.75	\$22.33	14	16.75	0.10	0.13	A	T		N				
Elevation	15mL	250	\$49.50	\$66.00	45	45	0.20	0.26	\$51.50	\$68.67	43	51.5	0.21	0.27	A	T		N				*
HD Clear	10mL RollOn	170	\$31.00	\$41.00	23.5	23.5	0.18	0.24	\$25.50	\$34.00	21	25.5	0.15	0.20	A	T		N				
Hope	10mL RollOn	170	\$26.00	\$26.00	0	no	0.15	0.15	\$24.00	\$24.00	0	no	0.14	0.14	A	T		N				
Ice Blue	5mL	83	\$42.50	\$56.67	38.5	38.5	0.51	0.68	\$39.50	\$52.67	33	39.5	0.48	0.63	A	T		N				
Ice Blue Roll On	10mL RollOn	170	\$85.00	\$113.33	61	61	0.50	0.67	\$70.75	\$94.33	55	70.75	0.42	0.55	A	T		N				
Ice Blue Touch	10mL RollOn	170	\$62.00	\$82.00	47	47	0.36	0.48	\$51.50	\$68.67	43	51.5	0.30	0.40	A	T		N				
InTune	10mL RollOn	170	\$43.00	\$57.33	39	39	0.25	0.34	\$39.00	\$52.00	34.5	34.5	0.23	0.31	A	T		N				*
Lavender Peace	15mL	250	\$40.75	\$54.00	37	37	0.16	0.22	\$38.50	\$51.33	32	38.5	0.15	0.21	A	T		N				
On Guard	15mL	250	\$40.75	\$54.33	37	37	0.16	0.22	\$40.75	\$54.33	34	40.75	0.16	0.22	A	T		N				*
On Guard Touch	10mL RollOn	170	\$36.25	\$48.32	23.5	23.5	0.21	0.28	\$26.50	\$35.33	22	26.5	0.16	0.21	A	T		N				
PastTense	10mL RollOn	170	\$23.50	\$31.33	21.5	21.5	0.14	0.18	\$23.50	\$31.33	19.5	23.5	0.14	0.18	A	T		N				
Purify	15mL	250	\$27.00	\$36.00	21.5	21	0.11	0.14	\$24.00	\$32.00	20	24	0.10	0.13	A	T		N				*
Salubelle	10mL RollOn	170	\$97.00	\$129.33	88	88	0.57	0.76	\$82.75	\$110.33	65	83.5	0.49	0.65	A	T		N				
Smart & Sassy	15mL	250	\$30.50	\$40.67	27.5	27.5	0.12	0.16	\$31.25	\$41.67	26	31.25	0.13	0.17	A	T		N				*
TerraArmour	15mL	250	\$15.00	\$20.00	10.5	10.5	0.06	0.08	\$12.50	\$16.67	10.5	12.5	0.05	0.07	A	T		N				
TerraArmour Spray	30mL	500	\$31.00	\$41.00	19	21.75	0.06	0.08	\$23.50	\$31.33	17	23.5	0.05	0.06	A	T		N				
Whisper	5mL	83	\$39.00	\$52.00	27	30	0.47	0.63	\$28.50	\$38.00	24	24	0.34	0.46	A	T		N				
Zendocrine	15mL	250	\$42.50	\$56.67	27.5	27.5	0.17	0.23	\$28.75	\$38.33	24	28.75	0.12	0.15	A	T		N				*

## Emotional Aromatherapy

Cheer	5mL	83	\$43.25	\$57.67	28	28	0.52	0.69	\$30.00	\$40.00	25	30	0.36	0.48	A	T		N				*
Console	5mL	83	\$58.00	\$77.34	37.5	37.5	0.70	0.93	\$44.50	\$59.33	37	37	0.54	0.71	A	T		N				
Forgive	5mL	83	\$34.50	\$45.99	22	22	0.42	0.55	\$24.00	\$32.00	20	24	0.29	0.39	A	T		N				*
Motivate	5mL	83	\$37.50	\$50.00	25.5	28	0.45	0.60	\$28.00	\$37.33	23	28	0.34	0.45	A	T		N				*
Passion	5mL	83	\$64.75	\$86.33	41.5	41.5	0.78	1.04	\$50.50	\$67.33	42	50.5	0.61	0.81	A	T		N				
Peace	5mL	83	\$48.50	\$64.67	31.5	31.5	0.58	0.78	\$36.00	\$48.00	30	36	0.43	0.58	A	T		N				
Cheer Touch	10mL RollOn	170	\$26.00	\$35.00	18	18	0.15	0.21	\$19.50	\$26.00	16.25	19.5	0.11	0.15	A	T		N				
Console Touch	10mL RollOn	170	\$38.50	\$51.00	27	27	0.23	0.30	\$28.75	\$38.33	24	28.75	0.17	0.23	A	T		N				
Forgive Touch	10mL RollOn	170	\$21.00	\$28.00	14.5	14.5	0.12	0.16	\$15.50	\$20.67	13	15.5	0.09	0.12	A	T		N				
Motivate Touch	10mL RollOn	170	\$24.00	\$32.00	17	17	0.14	0.19	\$18.00	\$24.00	15	18	0.11	0.14	A	T		N				
Passion Touch	10mL RollOn	170	\$40.00	\$53.00	28	28	0.24	0.31	\$32.75	\$43.67	27.25	32.75	0.19	0.26	A	T		N				
Peace Touch	10mL RollOn	170	\$29.00	\$39.00	20.5	20.5	0.17	0.23	\$24.00	\$32.00	20	24	0.14	0.19	A	T		N				

## Kids Collection

Kids Collection (6)	Collection								\$114.00	\$152.00	85	114			A	T		N				
Brave	10mL RollOn	83							\$25.25	\$33.67	21	25.25	0.30	0.41	A	T		N				
Calmer	10mL RollOn	83							\$22.75	\$30.33	19	22.75	0.27	0.37	A	T		N				
Rescuer	10mL RollOn	83							\$18.00	\$24.00	15	18	0.22	0.29	A	T		N				
Steady	10mL RollOn	83							\$18.00	\$24.00	15	18	0.22	0.29	A	T		N				
Stronger	10mL RollOn	83							\$16.75	\$22.33	14	16.75	0.20	0.27	A	T		N				
Tamer (not in Kids Coll.)	10mL RollOn	83							\$18.00	\$24.00	15		0.11	0.14	A	T		N				
Thinker	10mL RollOn	83							\$19.25	\$25.67	16	19.25	0.23	0.31	A	T		N				

## Limited Time Offers, Special Promotions (Singles & Blends)

Amavi	10mL RollOn	170	\$27.00	\$36.00	20.5		0.16	0.21	\$38.50	\$51.33	35		0.23	0.30	A	T		N				
Birch	5mL	83	US Convention Kit						\$34.00	\$45.33			0.41	0.55	A	T		N				
Buddha Wood	5mL	83	\$47.00	\$63.00	36	no	0.57	0.76							A	T		N				
Cananga	15mL	250													A	T		N				
Citrus Bloom	15mL	250							\$29.50	\$39.33	24.5		0.12	0.16	A	T		N				*
Cumin	5mL	83													A	T		N				D
Dill	5mL	83													A	T		N				
Harvest Spice w/ diffuser	15mL	250	\$65.00		22		0.26	0.34	\$44.00	\$58.67	20		0.18	0.23	A	T		N				D
Holiday Joy	15mL	250	\$42.50		27.5		0.17	0.23	\$29.50	\$39.33	24.5		0.12	0.16	A	T		N				S
Holiday Peace	15mL	250	\$36.00		27		0.14	0.19	\$29.50	\$39.33	24.5		0.12	0.16	A	T		N				
Island Mint w/ clip	15mL	250	\$44.00	\$59.00	28		0.18	0.24	\$35.50	\$47.33	24.5		0.14	0.19	A	T		N				
Kumquat	5mL	83													A	T		N				*
Laurel Leaf	5mL	83	USA POM Aug'19				0.00	0.00	\$28.00				0.34		A	T		N				S
Lemon Eucalyptus	15mL	250	\$18.00	\$24.00	14		0.07	0.10	\$14.50	\$19.33	12		0.06	0.08	A	T		N				S
Lemon Myrtle	5mL	83	\$47.00	\$63.00	36		0.57	0.76							A	T		N				*
Red Mandarin	5mL	83													A	T		N				*
Red Mandarin	15mL	250											0.12	0.16	A	T		N				*
Star Anise	5mL	83													A	T		N				
Summer Savory	5mL	83													A	T		N				D
Sunny Citrus	5mL	83													A	T		N				*
White Grapefruit	5mL	83	USA POM Nov 2019												A	T		N				*