

# Price List & Order Form - Australian Market

Singles				Whsle	Retail	PV
Arborvitae	5mL	49360004	<b>\$34.00</b>	\$45.33	24	
Basil	15mL	30010004	<b>\$31.50</b>	\$42.01	22	
Bergamot	15mL	30790004	<b>\$41.00</b>	\$54.66	29	
Black Pepper	5mL	41040004	<b>\$26.50</b>	\$35.33	24	
Black Spruce	5mL	60210132	<b>\$27.00</b>	\$36.00	20	
Blue Tansy	5mL	60203997	<b>\$140.00</b>	\$186.00	106	
Cardamom	5mL	49350004	<b>\$40.50</b>	\$54.00	29	
Cassia	15mL	30020004	<b>\$29.00</b>	\$38.67	21	
Cedarwood	15mL	49300004	<b>\$22.50</b>	\$30.00	15	
Celery Seed	15mL	60210088	<b>\$53.00</b>	\$71.00	33	
Cilantro	15mL	41850004	<b>\$31.25</b>	\$41.67	29	
Cinnamon Bark	5mL	30030004	<b>\$31.00</b>	\$41.33	28	
Citronella	15mL	60210228	<b>\$27.00</b>	\$36.00	20	
Clary Sage	15mL	30420004	<b>\$59.00</b>	\$78.00	41	
Clove	15mL	30040004	<b>\$18.25</b>	\$24.33	17	
Copaiba	15mL	60202960	<b>\$52.00</b>	\$69.00	40	
Coriander	15mL	30780004	<b>\$38.50</b>	\$51.34	27	
Cypress	15mL	30050004	<b>\$20.00</b>	\$26.67	18	
Douglas Fir	5mL	31590004	<b>\$39.00</b>	\$52.00	26	
Eucalyptus	15mL	30060004	<b>\$18.00</b>	\$24.00	17	
Fennel (Sweet)	15mL	41290004	<b>\$21.50</b>	\$28.68	15	
Frankincense	15mL	30070004	<b>\$90.00</b>	\$120.00	78	
Frankincense Touch®	10mL Roll On	60201186	<b>\$68.00</b>	\$90.67	44	
Geranium	15mL	30090004	<b>\$37.50</b>	\$50.00	34	
Ginger	15mL	31630004	<b>\$67.00</b>	\$89.33	44	
Grapefruit	15mL	30100004	<b>\$20.25</b>	\$27.00	19	
Green Mandarin	15mL	60208003	<b>\$41.00</b>	\$54.67	31	
Helichrysum	5mL	30410004	<b>\$125.00</b>	\$166.63	95	
Helichrysum Touch®	10mL Roll On	60209455	<b>\$81.00</b>	\$108.00	56	
Jasmine Touch®	10mL Roll On	60203008	<b>\$62.00</b>	\$82.00	47	
Juniper Berry	5mL	49290004	<b>\$30.00</b>	\$40.00	22	
Lavender	15mL	30110004	<b>\$28.00</b>	\$37.33	26	
Lavender Touch®	10mL Roll On	60201210	<b>\$20.25</b>	\$27.00	13	
Lemon	15mL	30120004	<b>\$13.50</b>	\$18.00	13	
Lemon Eucalyptus	15mL	60210188	<b>\$18.00</b>	\$24.00	14	
Lemon Myrtle	5mL	60204849	<b>\$47.00</b>	\$63.00	36	
Lemongrass	15mL	30130004	<b>\$13.00</b>	\$17.33	12	
Lime	15mL	30870004	<b>\$17.00</b>	\$22.67	16	
Litsea	15mL	60202033	<b>\$35.00</b>	\$47.00	24	
Magnolia Touch®	10mL Roll On	60208001	<b>\$41.00</b>	\$54.67	31	
Manuka	5mL	60201876	<b>\$73.00</b>	\$97.00	51	
Manuka Touch®	10mL Roll On	60204448	<b>\$95.00</b>	\$126.00	72	
Marjoram	15mL	30140004	<b>\$40.50</b>	\$54.00	27	
Melissa	5mL	30850004	<b>\$233.00</b>	\$310.00	168	
Myrrh	15mL	30160004	<b>\$92.50</b>	\$123.32	60	
Neroli Touch®	10mL Roll On	60202963	<b>\$69.00</b>	\$92.00	52	
Oregano	15mL	30180004	<b>\$31.75</b>	\$42.33	29	
Oregano Touch®	10mL Roll On	60201208	<b>\$23.50</b>	\$31.33	15	
Patchouli	15mL	30890004	<b>\$46.00</b>	\$61.34	33	
Peppermint	15mL	30190004	<b>\$26.50</b>	\$35.00	0	
Peppermint Touch®	10mL Roll On	60201212	<b>\$20.25</b>	\$27.01	13	
Petitgrain	15mL	60200687	<b>\$41.50</b>	\$55.00	29	
Pink Pepper	5mL	60208002	<b>\$33.00</b>	\$44.00	25	
Roman Chamomile	5mL	60201194	<b>\$70.00</b>	\$93.00	49	
Rose Touch®	10mL Roll On	60203009	<b>\$110.00</b>	\$146.00	83	
Rosemary	15mL	30200004	<b>\$21.50</b>	\$28.68	15	
Sandalwood	5mL	30210004	<b>\$110.00</b>	\$146.66	79	
Sandalwood (Hawaiian)	5mL	41860004	<b>\$110.00</b>	\$146.66	57	
Siberian Fir	15mL	60203926	<b>\$27.00</b>	\$36.00	21	
Spearmint	15mL	31610004	<b>\$47.00</b>	\$63.00	33	
Spikenard	5mL	60200689	<b>\$79.50</b>	\$106.00	56	
Tangerine	15mL	60202718	<b>\$22.00</b>	\$29.00	17	
Tea Tree	15mL	30150004	<b>\$24.50</b>	\$32.67	23	
Tea Tree Touch®	10mL Roll On	60201226	<b>\$18.50</b>	\$24.67	12	
Thyme	15mL	30220004	<b>\$47.50</b>	\$63.33	31	
Turmeric	15mL	60208033	<b>\$41.00</b>	\$54.67	31	
Vetiver	15mL	30430004	<b>\$56.00</b>	\$74.65	43	

Singles				Whsle	Retail	PV
Wild Orange	15mL	30170004	<b>\$14.00</b>	\$18.67	13	
Wild Orange 10 Pack	10x5mL	41750004	<b>\$25.00</b>	\$33.00	0	
Wintergreen	15mL	31620004	<b>\$36.00</b>	\$48.00	24	
Yarrow Pom	30mL	60207985	<b>\$140.00</b>	\$186.67	106	
Yarrow Pom Vibrance Body Serum 100ml		60211533	<b>\$96.00</b>	\$128.00	67	
Ylang Ylang	15mL	30240004	<b>\$57.00</b>	\$75.98	40	
Blends						
Adaptiv™	15mL	60210290	<b>\$55.00</b>	\$73.00	42	
Adaptiv™ Touch®	10mL Roll On	60210229	<b>\$30.00</b>	\$40.00	23	
AromaTouch®	15mL	31200004	<b>\$31.75</b>	\$42.33	29	
Balance®	15mL	31010004	<b>\$27.00</b>	\$36.00	25	
Cheer™	5mL	31720004	<b>\$43.25</b>	\$57.67	28	
Cheer™ Touch®	10mL Roll On	60201197	<b>\$26.00</b>	\$35.00	18	
Citrus Bliss®	15mL	31020004	<b>\$20.50</b>	\$27.33	19	
ClaryCalm®	10mL Roll On	60201196	<b>\$30.75</b>	\$41.00	28	
Clarify™	15mL	60208807	<b>\$58.00</b>	\$77.33	36	
Console®	5mL	31730004	<b>\$58.00</b>	\$77.34	38	
Console® Touch®	10mL Roll On	60201198	<b>\$38.50</b>	\$51.00	27	
DigestZen®	15mL	31030004	<b>\$43.00</b>	\$57.00	38	
DigestZen® Touch®	10mL Roll On	60201229	<b>\$35.00</b>	\$46.67	23	
Easy Air®	15mL	60200210	<b>\$27.00</b>	\$36.00	25	
Easy Air® Touch®	10mL Roll On	60201211	<b>\$22.50</b>	\$30.00	15	
Elevation™	15mL	31040004	<b>\$49.50</b>	\$66.00	45	
Forgive®	5mL	31750004	<b>\$34.50</b>	\$45.99	22	
Forgive® Touch®	10mL Roll On	60201199	<b>\$21.00</b>	\$28.00	15	
Hope® Touch®	10mL Roll On	60201381	<b>\$26.00</b>	\$26.00	0	
Ice Blue®	5mL	31050004	<b>\$42.50</b>	\$56.67	39	
Ice Blue® Roll On	10mL Roll On	60201384	<b>\$85.00</b>	\$113.33	61	
Ice Blue® Touch®	10mL Roll On	60201187	<b>\$62.00</b>	\$82.00	47	
InTune®	10mL Roll On	60201380	<b>\$43.00</b>	\$57.33	39	
Lavender Peace®	15mL	60200734	<b>\$40.75</b>	\$54.00	37	
Motivate®	5mL	31740004	<b>\$37.50</b>	\$50.00	26	
Motivate® Touch®	10mL Roll On	60201200	<b>\$24.00</b>	\$32.00	17	
On Guard®	15mL	60206735	<b>\$40.75</b>	\$54.33	37	
On Guard® Touch®	10mL Roll On	60201209	<b>\$36.25</b>	\$48.32	24	
Passion®	5mL	31760004	<b>\$64.75</b>	\$86.33	42	
Passion® Touch®	10mL Roll On	60201201	<b>\$40.00</b>	\$53.00	28	
PastTense®	10mL Roll On	60201385	<b>\$23.50</b>	\$31.33	22	
Peace®	5mL	31710004	<b>\$43.65</b>	\$58.20	28	
Peace® Touch®	10mL Roll On	60201203	<b>\$29.00</b>	\$39.00	21	
Purify®	15mL	31060004	<b>\$27.00</b>	\$36.00	22	
Salubelle®	10mL Roll On	60205351	<b>\$97.00</b>	\$129.33	88	
Smart & Sassy®	15mL	31370004	<b>\$30.50</b>	\$40.67	28	
TerraArmour®	15mL	31700004	<b>\$15.00</b>	\$20.00	11	
TerraArmour® Spray	30mL	31600004	<b>\$31.00</b>	\$41.00	19	
Whisper®	5mL	31080004	<b>\$39.00</b>	\$52.00	27	
Zendocrine®	15mL	31460004	<b>\$42.50</b>	\$56.67	28	
Fractionated Coconut Oil	115mL	31640004	<b>\$16.50</b>	\$22.00	15	
On Guard®						
On Guard®	15mL	60206735	<b>\$40.75</b>	\$54.33	37	
On Guard® Touch	10mL Roll On	60201209	<b>\$36.25</b>	\$48.32	24	
On Guard® Beadlets	125 Blts	31580004	<b>\$21.50</b>	\$28.68	15	
Protecting Throat Drops	30 pieces	34050004	<b>\$19.00</b>	\$25.33	16	
Foaming Hand Wash	Single	38010004	<b>\$26.00</b>	\$34.67	24	
Foaming Hand Wash Dispenser		38030000	<b>\$3.50</b>	\$5.00	0	
Foaming Hand Wash w/ 2 Dispensers		38070004	<b>\$32.00</b>	\$42.67	24	
Cleaner Concentrate	355mL	38140004	<b>\$18.00</b>	\$24.00	10	
Natural Cleansing Toothpaste 125g		38910004	<b>\$10.25</b>	\$13.67	5	
Mouthwash	473mL	60207969	<b>\$21.00</b>	\$28.00	11	
Laundry Detergent	947mL	39020004	<b>\$44.00</b>	\$59.00	23	
Sanitising Mist	30mL	60203996	<b>\$10.00</b>	\$13.00	6	
Easy Air						
Easy Air®	15mL	60200210	<b>\$27.00</b>	\$36.00	25	
Easy Air® Touch	10mL Roll On	60201211	<b>\$22.50</b>	\$30.00	15	
Easy Air® Clear Drops	30 drops	35460004	<b>\$21.50</b>	\$28.68	9	
Easy Air® Vapour Stick	12.5g	60200486	<b>\$15.00</b>	\$20.00	6	

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Ice Blue®				Whsle	Retail	PV
	Ice Blue®	5mL	31050004	<b>\$42.50</b>	\$56.67	39
	Ice Blue® Touch	10mL Roll On	60201187	<b>\$62.00</b>	\$82.00	47
	Ice Blue® Roll On	10mL Roll On	60201384	<b>\$85.00</b>	\$113.33	61
	Ice Blue® Athletic Rub	4 oz	38900004	<b>\$38.00</b>	\$51.00	31
	Ice Blue® Rub Samples	10pk	60212025	<b>\$7.00</b>	\$9.00	0

Accessories						
	Petal Diffuser		33150004	<b>\$58.00</b>	\$77.00	20
	Lumo Diffuser		60204002	<b>\$104.00</b>	\$138.00	45
	Black 8-Vial Keychain		50760000	<b>\$8.00</b>	\$10.67	0
	Purple 8-Vial Keychain		50750000	<b>\$8.00</b>	\$10.67	0
	Essential Oil Cap Stickers sheet		47030004	<b>\$1.00</b>	\$1.33	0

Supplements						
	Copaiba Softgels	60 sftgl	60209185	<b>\$47.00</b>	\$62.67	33
	DDR Prime Softgels	60 sftgl	60202287	<b>\$67.00</b>	\$89.33	51
	Lifelong Vitality Pack	3 pack	60201778	<b>\$115.00</b>	\$153.00	60
	xEO Mega	120 softgels	60201022	<b>\$79.00</b>	\$105.00	55
	Microplex VMz	120 vegcaps	60201023	<b>\$63.00</b>	\$84.00	44
	Alpha CRS+	120 vegcaps	60201024	<b>\$111.00</b>	\$148.00	78

PERSONAL CARE - dōTERRA SPA						
	Citrus Bliss® Hand Lotion	75mL	60200711	<b>\$11.00</b>	\$15.00	6
	Detoxifying Mud Mask	113.4g	37490004	<b>\$25.00</b>	\$33.00	14
	Exfoliating Body Scrub	226g	60200735	<b>\$31.00</b>	\$41.00	17
	Hydrating Body Mist w/ Beautiful Blend	125mL	60208036	<b>\$37.00</b>	\$49.33	25
	Lavender Peace Bath Bar	113g	60211036	<b>\$10.00</b>	\$13.00	6
	Moisturising Bath Bar	113g	60210485	<b>\$12.00</b>	\$16.00	6
	Refreshing Body Wash	250mL	37460004	<b>\$22.00</b>	\$29.00	11
	Replenishing Body Butter	198g	60200731	<b>\$28.00</b>	\$37.00	17
	Rose Lotion	100mL	60202184	<b>\$26.00</b>	\$26.00	0
	Hand & Body Lotion	200mL	60200341	<b>\$24.00</b>	\$32.00	15
	Hand & Body Lotion	3 Pack	60201998	<b>\$61.00</b>	\$81.00	34
	Lip Balm Original	4.5g	60200294	<b>\$8.50</b>	\$11.00	5
	Lip Balm Herbal	4.5g	60200732	<b>\$8.50</b>	\$11.00	5
	Lip Balm Tropical	4.5g	60200733	<b>\$8.50</b>	\$11.00	5
	Lip Balm Trio	3 pack	60202010	<b>\$22.00</b>	\$29.00	10

PERSONAL CARE - ESSENTIAL SKIN CARE						
	Anti-Ageing Eye Cream	15mL	60203671	<b>\$66.00</b>	\$88.00	50
	Anti-Ageing Moisturiser	50mL	60203587	<b>\$51.00</b>	\$68.00	39
	Brightening Gel	30mL	60203673	<b>\$51.00</b>	\$68.00	39
	Facial Cleanser	118mL	60203589	<b>\$24.00</b>	\$32.00	18
	Hydrating Cream	50mL	60203674	<b>\$51.00</b>	\$68.00	39
	Invigorating Scrub	75mL	60203672	<b>\$27.00</b>	\$36.00	21
	Pore Reducing Toner	120mL	60203588	<b>\$28.00</b>	\$37.00	21
	Tightening Serum	30mL	60203670	<b>\$73.00</b>	\$97.00	55
	Anti-Ageing Kit	4 pack	60207038	<b>\$200.00</b>	\$266.00	150
	Daily Skin Routine Kit	4 pack	60207034	<b>\$120.00</b>	\$160.00	85

PERSONAL CARE - dōTERRA HD Clear®						
	Foaming Face Wash	50mL	49420004	<b>\$31.00</b>	\$41.33	28
	Facial Lotion	50mL	49410004	<b>\$53.50</b>	\$71.34	38
	HD Clear®	10mL Roll On	60201383	<b>\$31.00</b>	\$41.00	24

PERSONAL CARE - Veràge®						
	Salubelle® Hydrating Serum	15mL	37400004	<b>\$96.00</b>	\$128.00	73
	Cleanser	60mL	37380004	<b>\$34.00</b>	\$45.33	25
	Toner	50mL	37390004	<b>\$30.00</b>	\$40.00	22
	Moisturizer	30mL	37410004	<b>\$38.00</b>	\$50.66	28
	Salubelle®	10mL Roll On	60205351	<b>\$97.00</b>	\$129.33	88
	Skin Care Collection	4 pack	42690004	<b>\$100.00</b>	\$133.33	76

PERSONAL CARE						
	Correct-X	15mL	60110004	<b>\$18.00</b>	\$23.99	10
	Natural Deodorant (Original)	50g	37420004	<b>\$15.00</b>	\$20.00	6

**Shipping**  
 FLAT RATE SHIPPING FEE  
 STANDARD \$7.95 (AUD)  
 ROAD EXPRESS \$9.95 (AUD)  
 AIR EXPRESS \$17.95 (AUD)

All pricing in AUD.  
 Shipping and tax will be calculated by dōTERRA.  
 Shipments will be sent by ground transportation unless otherwise specified.

dōTERRA SALON ESSENTIALS®				Whsle	Retail	PV
	Protecting Shampoo	250mL	36220004	<b>\$26.00</b>	\$34.67	22
	Protecting Shampoo	2 Pack	36240004	<b>\$33.00</b>	\$44.00	22
	Protecting Shampoo	946mL	60202475	<b>\$67.00</b>	\$89.00	40
	Family Size					
	Smoothing Conditioner	250mL	36230004	<b>\$30.50</b>	\$40.67	26
	Smoothing Conditioner	2 Pack	36250004	<b>\$41.00</b>	\$54.67	27
	Smoothing Conditioner	946mL	60202472	<b>\$74.00</b>	\$98.00	45
	Family Size					
	Shampoo & Conditioner	2 Pack	36260004	<b>\$39.00</b>	\$52.00	26
	Root to Tip Serum	30mL	60200373	<b>\$42.50</b>	\$56.67	37

Enrolment Kits						
	Family Essentials + Smart & Sassy		40490004	<b>\$184.00</b>	\$245.00	125
	Oil Sharing		40990004	<b>\$1,390.00</b>	\$1,853.00	1050
	Home Essentials Starter Pack		41180004	<b>\$339.00</b>	\$452.00	245
	Daily Usage		20610004	<b>\$599.50</b>	\$799.34	400
	AromaTouch® Pro		20620004	<b>\$242.00</b>	\$322.66	170
	Live, Share, Build Enrolment Packet		32000004	<b>\$35.00</b>	\$35.00	0
	Emotional Aromatherapy		21310004	<b>\$310.00</b>	\$413.34	149
	dōTERRA Touch®		60205728	<b>\$260.00</b>	\$346.00	158
	Natures Solution		60201019	<b>\$635.00</b>	\$845.00	400
	Active Sports Wellness Box		60211826	<b>\$194.00</b>	\$258.67	125
	Bedtime Bliss Wellness Box		60211827	<b>\$172.00</b>	\$229.33	125
	Gourmet Cooking Wellness Box		60211829	<b>\$184.00</b>	\$243.33	125
	Seasonal Essentials Wellness Box		60211828	<b>\$185.00</b>	\$246.66	129
	Emotional Wellness Starter Pack		60215121	<b>\$226.00</b>	\$301.00	150

KITS and COLLECTIONS						
	Introductory Kit		60205634	<b>\$26.50</b>	\$35.00	17
	Introductory Kit (6 pack)		32190004	<b>\$154.00</b>	\$205.33	111
	Mood Management Kit		32680004	<b>\$124.00</b>	\$165.33	102
	Mood Mgmt Kit + 3 Body Lotion		36120004	<b>\$164.50</b>	\$219.33	120
	Family Essentials Kit		60205754	<b>\$165.50</b>	\$216.67	126
	dōTERRA Touch Kit		60201344	<b>\$250.00</b>	\$333.33	153
	Emotional Aromatherapy Kit		60205728	<b>\$260.00</b>	\$346.00	158
	Yoga Collection (3 x 5mL)		60205396	<b>\$77.00</b>	\$102.00	56
	Emotional Aromatherapy® Touch Kit		60201175	<b>\$160.00</b>	\$213.00	112

SALES and SAMPLING - TOOLS and DOCUMENTS						
	Live Brochure	10 pack	60207275	<b>\$9.00</b>	\$9.00	-
	Share Brochure	10 pack	60207279	<b>\$9.00</b>	\$9.00	-
	Build Brochure	10 pack	60207139	<b>\$9.00</b>	\$9.00	-
	Launch Brochure	10 pack	60207271	<b>\$15.00</b>	\$15.00	-
	Lead Brochure	10 pack	60207273	<b>\$30.00</b>	\$30.00	-
	Multiply Brochure	10 pack	60207277	<b>\$30.00</b>	\$30.00	-
	Train Brochure	10 pack	60207281	<b>\$30.00</b>	\$30.00	-
	Empower Kit	10 pack	49140004	<b>\$30.00</b>	\$40.00	-
	Sales guide	10 pack	60210644	<b>\$30.00</b>	\$40.00	-
	AU/NZ Prod. Guide 2019	single	60212302	<b>\$3.35</b>	\$4.00	-
	Amber 5/8 Dram Vials	12pk	32090000	<b>\$5.00</b>	\$7.00	-
	Roller 5mL Bottles	5pk	60215055	<b>\$6.00</b>	\$8.00	-
	Sample Cards - Adaptiv™	10 pack	60215045	<b>\$3.00</b>	\$4.00	-
	Sample Cards - Wild Orange	10 pack	60215047	<b>\$3.00</b>	\$4.00	-
	Sample Cards - DigestZen™	10 pack	60215065	<b>\$3.00</b>	\$4.00	-
	Sample Cards - Lav. Peace™	10 pack	60215044	<b>\$3.00</b>	\$4.00	-
	Sample Cards - Multi Pack	26 pack	60208652	<b>\$4.50</b>	\$6.00	-

Name \_\_\_\_\_

Email \_\_\_\_\_

Shipping address: \_\_\_\_\_

State/Postcode \_\_\_\_\_

Mobile \_\_\_\_\_

Credit Card \_\_\_\_\_ Exp / CCV \_\_\_\_\_



Joanna Rusling  
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